SAP EDUCATION

SAMPLE QUESTIONS: C_TSCM62_65

SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP5

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

Questions

1. At which organizational level is the availability check (ATP) performed for a sales order?

Please choose the correct answer.

a)	O	Cross-company code
b)	O	Warehouse number
c)	O	Sales organization
d)	O	Plant

2. What information about free goods is maintained in the condition record?

Note: There are 2 correct answers to this question.

a)	O	Item category of the subitem
b)	O	Bonus quantity type (exclusive or inclusive)
c)	O	Maximum quantity of the main item
d)	O	Calculation rule

3. What is a typical process sequence in Product Sale from Stock?

Please choose the correct answer.

a)	O	Incoming order - Goods receipts/transport - Dunning and payment - Billing
b)	O	Purchase requisition - Delivery/transport - Dunning and payment - Billing
c)	O	Purchase requisition - Billing - Transport/goods receipts - Dunning and payment
d)	O	Incoming order - Delivery/transport - Billing - Dunning and

		payment

4. Which statements are correct for items that are billed in relation to orders?
Note: There are 2 correct answers to this question·

a)	O	A separate billing type is required.
b)	O	They can be billed immediately after you have saved the order.
c)	O	They can be invoiced together with items that are billed in relation to deliveries.
d)	O	The billing date is determined based on the goods issue date.

5. You have a rental contract with your customer and you want to invoice them an agreed amount each month for the rental item.

How do you set up the system so that the item gets invoiced periodically by the collective billing run?

Note: There are 2 correct answers to this question.

a)	O	Assign an invoicing date calendar in the sales area data of the customer master.
b)	O	Set up date proposal maintenance in Customizing with the desired percentages of the amount to be invoiced periodically.
c)	O	Maintain a billing plan type for periodic billing.
d)	O	Assign a billing plan type for periodic billing to the item category of the rental contract item.

6. Which of the following statements regarding delivery-related billing are correct?

Note: There are 2 correct answers to this question.

a)	O	The delivery-related billing relevance is set within the sales document type.
b)	O	The delivery-related billing relevance is set within the item category.
c)	O	Within the sales order item, it is possible to change the billing relevance from order-related to delivery-related.
d)	O	In delivery-related billing, the billing type is proposed based on the configuration of the sales document type used.

7. What can you do using "table control" in the context of sales orders?

Note: There are 3 correct answers to this question.·

a)	O	Rearrange the sequence of the table columns
b)	O	Create a personalized display variant
c)	O	Define default values for input fields
d)	O	Hide columns
e)	O	Adjust the height of the rows

8. You want to enhance an existing print document that is based on a SAPscript form with a new field that does not require separate preparation logic.

Which statement is correct?

a)	O	If the field exists in the relevant communication structure, the enhancement can be processed directly in the SAPscript form.
b)	O	A new access sequence has to be created with an access step on a condition table and the new field as the key.
c)	O	A new output type has to be created and assigned to the changed SAPscript form.
d)	O	A new print out program with the new field has to be created.

9. Which statement relating to the determination of the delivering plant in a sales order item is correct?

Please choose the correct answer.

a)	O	If there is no default value for the delivering plant defined in the material master, the plant is copied from the item category.
b)	O	The delivering plant is derived from the sales document type.
c)	O	The delivering plant can be defined in the material master record, customer master record, and customer material info record.
d)	O	The delivering plant of a sales order item can be changed after delivery creation.

10. What information is derived from the sold-to party customer master in a sales order?

Note: There are 2 correct answers to this question·

a)	O	Shipping conditions
b)	O	Payment terms
c)	O	Incoterms
d)	O	Invoice address

11. To which element is a sales office assigned?

Please choose the correct answer.

a)	O	Sales area
b)	O	Sales organization
c)	O	Distribution channel
d)	O	Employee

12. What is the purpose of the condition type within the pricing process?

Please choose the correct the answer.

a)	O	To control the properties of pricing conditions
b)	O	To define the key fields of the condition records
c)	O	To define the key fields of the condition records
d)	O	To define which condition types should be taken into account and in which sequence

13. Within pricing, a surcharge should be calculated based on a predefined subtotal level.

How do you configure this requirement?

Please choose the correct answer.

a)	O	Maintain the predefined condition subtotal at the reference step level within the pricing procedure for the surcharge condition type.
b)	O	Maintain the condition subtotal that will be used to determine the calculation basis as a calculation type within the condition type itself.
c)	O	Assign a condition base value formula within the pricing procedure for the surcharge condition type.
d)	O	Assign the subtotal level as the calculation basis within the

		condition record of the surcharge.

14. Which statements regarding consignment processing are correct?

Note: There are 2 correct answers to this question·

a)	O	The consignment stock is mapped using a separate plant.
b)	O	The consignment issue requires a delivery document.
c)	O	The consignment pick-up is relevant for billing.
d)	O	The consignment issue document is relevant for billing.

15. What settings related to the delivery process are configured in sales document types?

Note: There are 3 correct answers to this question·

a)	O	Requested delivery date
b)	O	Default shipping point
c)	O	Delivery relevance
d)	O	Immediate delivery
e)	O	Default delivery type

16. Which of the following statements regarding outline agreement processes are correct?

Note: There are 3 correct answers to this question·

a)	O	When creating sales documents, the system can check if open contracts exist for the respective customer.
b)	O	A value contract defines that your customer agrees to purchase a fixed quantity of goods and services during the defined period.
c)	O	A quantity contract contains fixed delivery dates and quantities.
d)	O	A scheduling agreement contains fixed delivery dates and quantities.
e)	O	A value contract defines that your customer agrees to purchase a fixed total value (target amount) of goods and services during the defined period.

17. What is controlled by a schedule line category?

Note: There are 2 correct answers to this question.

a)	O	The transfer of requirements
b)	O	The determination of the partner determination procedure
c)	O	The billing relevance of a material
d)	O	The movement type with which stock changes are posted with the goods issue

18. What criteria can influence the determination of the picking location for outbound deliveries?

Note: There are 2 correct answers to this question.

a)	O	Storage condition
b)	O	Transportation group
c)	O	Loading group
d)	O	Plant

19. When a delivery item is created with reference to a sales order, how is the item category in the outbound delivery determined?

Please choose the correct answer.

a)	O	Based on the delivery type, item category group, and item usage
b)	O	Copied from the corresponding item of the sales document
c)	O	Using copy control between the sales document type and the delivery type
d)	O	Proposed from the material master

20. What element directly determines the loading time found in the delivery and transportation schedule of the schedule line in the sales order?

Please choose the correct answer.

a)	O	The weight
b)	O	The shipping point
c)	O	The loading group

d)	O	The packing material

Solutions

1 a) Incorrect	2 a) Incorrect	3 a) Incorrect	4 a) Incorrect	5 a) Incorrect
1 b) Incorrect	2 b) Correct	3 b) Incorrect	4 b) Correct	5 b) Incorrect
1 c) Incorrect	2 c) Incorrect	3 c) Incorrect	4 c) Correct	5 c) Correct
1 d) Correct	2 d) Correct	3 d) Correct	4 d) Incorrect	5 d) Correct
6 a) Incorrect	7 a) Correct	8 a) Correct	9 a) Incorrect	10 a) Correct
6 b) Correct	7 b) Correct	8 b) Incorrect	9 b) Incorrect	10 b) Incorrect
6 c) Incorrect	7 c) Incorrect	8 c) Incorrect	9 c) Correct	10 c) Correct
6 d) Correct	7 d) Correct	8 d) Incorrect	9 d) Incorrect	10 d) Incorrect
	7 e) Incorrect			

11 a) Correct	12 a) Correct	13 a) Correct	13 a) Correct	14 a) Incorrect
11 b) Incorrect	12 b) Incorrect	13 b) Incorrect	13 b) Correct	14 b) Correct
11 c) Incorrect	12 c) Incorrect	13 c) Incorrect	13 c) Incorrect	14 c) Incorrect
11 d) Incorrect	12 d) Incorrect	13 d) Incorrect	13 d) Incorrect	14 d) Correct

15 a) Correct	16 a) Correct	17 a) Correct	18 a) Correct	19 a) Incorrect	20 a) Incorrect
15 b) Incorrect	16 b) Incorrect	17 b) Incorrect	18 b) Incorrect	19 b) Correct	20 b) Correct
15 c) Incorrect	16 c) Incorrect	17 c) Incorrect	18 c) Incorrect	19 c) Incorrect	20 c) Incorrect
15 d) Correct	16 d) Correct	17 d)Correct	18 d) Correct	19 d) Incorrect	20 d) Incorrect
15 e) Correct	16 e) Correct				

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